



## Are you making the most from Payroll Services?

Adding value to your client offering and growing revenue streams are often high on the agenda for savvy Accountancy top teams

### FMP Global can help

Our proven Accountants service, only available through your accountancy practice, will allow you to offer business critical services to all your clients at a very beneficial rate, with the potential to create multiple new revenue streams.

We've developed a robust partnership business model that ensures everyone could benefit – with potential discounted client services, regular commissions if needed, and we help people with their payroll needs. It's a partnership model that's well proven.

What's available to your clients?

### Fully Managed UK Payroll Services for all your members

FMP Global can provide a fully managed UK payroll service to clients of your accountancy practice. This provides excellent value to the end user and is easy to deliver, with no requirements of the practice other than to introduce the opportunity.

FMP would simply respond to the enquiries directly and any contracts sold to the clients of the practice could be priced with a discount on our fees (should you want this to be seen as an added value service) or commission directly to you. Or a combination of both. It's your choice.

# Your Accountancy practice has the potential for multiple additional revenues streams from the contracts you bring to us.

This is an opportunity not to be missed. Benefits include:-

- Add value to the services and support the practice provides to its clients – creating a better client offering that will help retention of your core accountancy offering.
- Award winning payroll service offering – Partnering with us will create an enhanced reputation for you, and a trusted payroll supplier for your clients
- Dedicated UK Based Payroll Managers – speaking to knowledgeable, professional people who understand payroll completely
- A dedicated Enquiry Line for support in all payroll/HR related matters
- The potential to create a revenue stream into the practice through commissions

We will be happy to discuss your requirements over the telephone or visit you if you prefer to discuss this in your own office environment. We've already successfully seen other accountants benefit from our partnership. Why not take advantage yourself?

Get in touch to hear more about this service.

Call **Barry Jackson, Mergers and Acquisitions Director**  
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